

Business Planning- Enterprise Branch  
Corporate office  
7<sup>th</sup> Floor, Bharat Sanchar Bhawan,  
H C Mathur Lane, Janpath,  
New Delhi 110001



भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
BHARAT SANCHAR NIGAM LIMITED  
(A Govt. of India Enterprise)

Dated 4-05-2011

No.111-27/2009-BP-Ent (2)

To

All the CGMs BSNL Circles/Distts/Projects/Mtce Regions

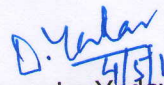
**Sub:- Tariff of Broadband Internet Service on FTTH – Promotional offer – Regarding**

Promotional offer for Tariff of Broadband Internet service on FTTH has been issued vide this office letter of even No. 111-27/2009-BP-Ent (ii) dated 29<sup>th</sup> Sept, 2010.

2. The above mentioned promotional offer has expired on 31-03-2011. Now some Circles are requesting for extension of the above mentioned promotional offer on FTTH.

3. The request of the Circles has been examined in this office and it has been decided to call the following information to know the efficacy of the promotional offer.

- i) No. of connections of FTTH booked month-wise under promotional offer & other wise
- ii) Revenue month wise.
- iii) Average Revenue per connection.
- iv) No. of places where FTTH has been launched.
- v) Future plans of FTTH launch in the circle

  
( Devendra Yadav )  
Dy General Manager (BP-Ent)

Copy to :

- 1) GM (S&M) CFA, % CGM, AP Telecom Circle, w.r.to letter No. TA/Comml.II/19-3/2006/Vol-II/28 dated 28-03-2011.
- 2) The Sr.GM (S&M CFA), % CGM Telecom, Rajasthan Circle, w.r.to letter No. Mktg/Genl/Tariff Committee/2009-10/140 dated 28-04-2011